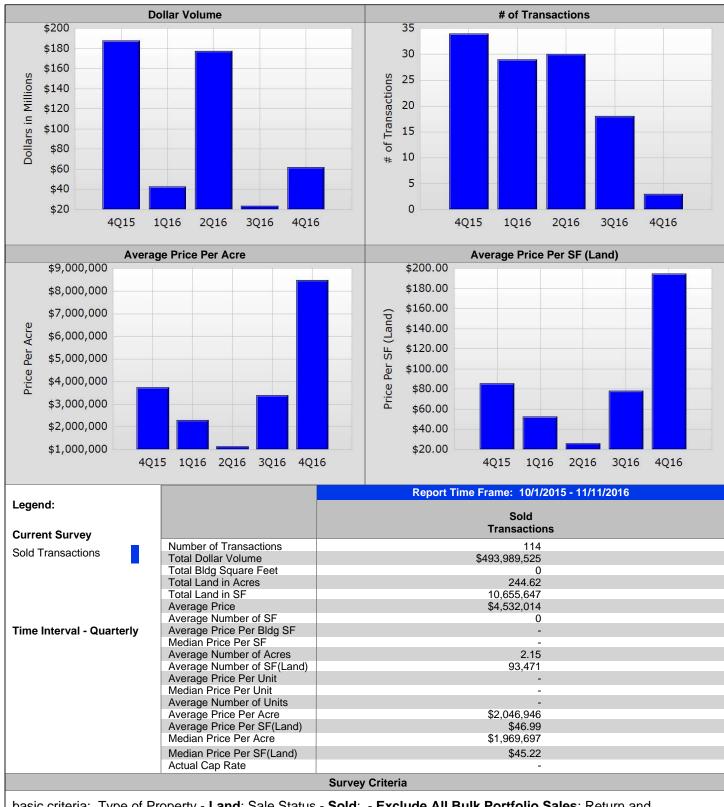
Trend Report - Miami-Dade Vacant Land



basic criteria: Type of Property - Land; Sale Status - Sold; - Exclude All Bulk Portfolio Sales; Return and Search on Portfolio Sales as Individual Properties - Yes; - Exclude All Multiple Property Sales; Exclude Non-A rms Length Comps - Yes

property criteria: Exclude Detrimental Conditions - Yes



Broker Market Share Commercial Improved Closed Sales Miami MLS Year Ending December 31, 2015



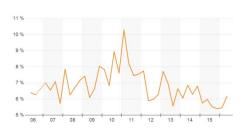
James Hawkins Commercial Real Estate Investment Sales Keyes Commercial Realty 786.581.7990

Keyes Commercial

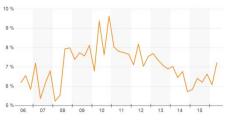
#1

The Competitioin

4 %



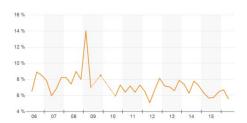
Retail Cap Rate



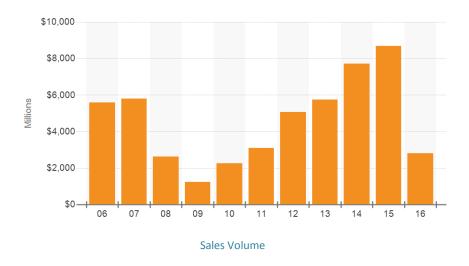
Multifamily Cap Rate



Office Cap Rate



Industrial Cap Rate



Cap rate and sales volume charts are for Miami-Dade County, courtesy of Costar as of May, 2016