## **Miami-Dade Multifamily Property Metrics**

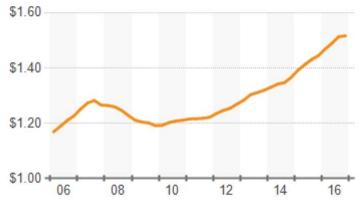
Leasing Units	Survey	5-Year Avg	Inventory in Units	Survey	5-Year Avg
Vacant Units	7,773	7,743	Existing Units	312,625	294,133
Vacancy Rate	4.0%	4.2%	12 Mo. Const. Starts	8,643	8,183
12 Mo. Absorption Units	4,649	2,888	Under Construction	20,269	12,427
			12 Mo. Deliveries	8,781	4,672

Rents	Survey	5-Year Avg
Studio Asking Rent	\$948	\$854
1 Bed Asking Rent	\$1,107	\$972
2 Bed Asking Rent	\$1,454	\$1,279
3+ Bed Asking Rent	\$1,511	\$1,348
Concessions	0.4%	0.5%

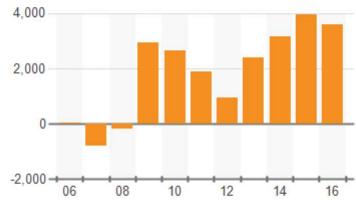
Sales	Past Year	5-Year Avg
Sale Price Per Unit	\$143,490	\$114,652
Asking Price Per Unit	\$171,167	\$100,014
Sales Volume (Mil.)	\$1,720	\$5,148
Cap Rate	6.4%	6.7%



## Asking Rent Per SF



## **Absorption Units**



Broker Market Share Commercial Improved Closed Sales Miami MLS Year Ending December 31, 2015



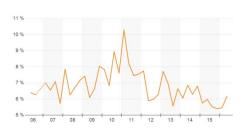
## James Hawkins Commercial Real Estate Investment Sales Keyes Commercial Realty 786.581.7990

Keyes Commercial

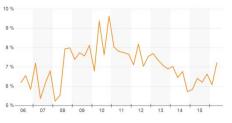
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4 %



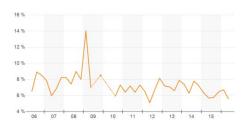
**Retail Cap Rate** 



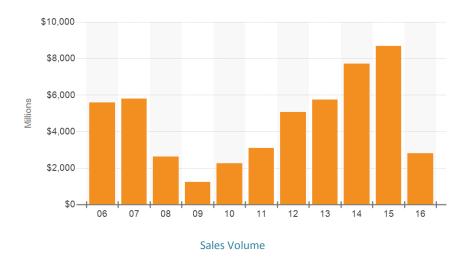
Multifamily Cap Rate



Office Cap Rate



Industrial Cap Rate



Cap rate and sales volume charts are for Miami-Dade County, courtesy of Costar as of May, 2016