| Assumed NOI Growth: | 1.0\% |  | 2.0\% |  | 3.0\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year 1 | Year 7 | Year 1 | Year 7 | Year 1 | Year 7 |
| NOI | 844,162 | 896,095 | 844,162 | 950,664 | 844,162 | 1,007,974 |
| - Debt Service | 459,193 | 459,193 | 459,193 | 459,193 | 459,193 | 459,193 |
| Pre-Tax Cash Flow | 384,969 | 436,902 | 384,969 | 491,471 | 384,969 | 548,781 |
| NOI | 844,162 | 896,095 | 844,162 | 950,664 | 844,162 | 1,007,974 |
| - Interest | 315,721 | 268,517 | 315,721 | 268,517 | 315,721 | 268,517 |
| - Cost Recovery | 243,811 | 243,811 | 243,811 | 243,811 | 243,811 | 243,811 |
| Net Taxable Income | 284,630 | 383,767 | 284,630 | 438,336 | 284,630 | 495,646 |
| Net Taxable Income | 284,630 | 383,767 | 284,630 | 438,336 | 284,630 | 495,646 |
| x Income Tax Rate | 39.6\% | 39.6\% | 39.6\% | 39.6\% | 39.6\% | 39.6\% |
| Taxes | 112,713 | 151,972 | 112,713 | 173,581 | 112,713 | 196,276 |
| Pre-Tax Cash Flow | 384,969 | 436,902 | 384,969 | 491,471 | 384,969 | 548,781 |
| -Taxes | 112,713 | 151,972 | 112,713 | 173,581 | 112,713 | 196,276 |
| Cash Flow After Tax | 272,256 | 284,930 | 272,256 | 317,890 | 272,256 | 352,505 |
| Sales Price |  | 11,993,554 |  | 12,849,892 |  | 13,758,112 |
| - Cost of Selling |  | 539,710 |  | 578,245 |  | 619,115 |
| Adjusted Sales Price |  | 11,453,844 |  | 12,271,647 |  | 13,138,997 |
| Acquisition Price |  | 11,186,604 |  | 11,186,604 |  | 11,186,604 |
| - Total Cost Recovery |  | 1,706,677 |  | 1,706,677 |  | 1,706,677 |
| Adjusted Basis |  | 9,479,927 |  | 9,479,927 |  | 9,479,927 |
| Adjusted Sales Price |  | 11,453,844 |  | 12,271,647 |  | 13,138,997 |
| - Adjusted Basis |  | 9,479,927 |  | 9,479,927 |  | 9,479,927 |
| Taxable Gain |  | 1,973,917 |  | 2,791,720 |  | 3,659,070 |
| Gain from Cost Recovery Recapture |  | 1,706,677 |  | 1,706,677 |  | 1,706,677 |
| x Recapture Tax Rate |  | 25.0\% |  | 25.0\% |  | 25.0\% |
| Recapture Tax |  | 426,669 |  | 426,669 |  | 426,669 |
| Balance of Gain |  | 267,240 |  | 1,085,043 |  | 1,952,393 |
| x Capital Gains Tax Rate |  | 20.0\% |  | 20.0\% |  | 20.0\% |
| Add'I Capital Gains Tax |  | 53,448 |  | 217,009 |  | 390,479 |
| Total Tax Due |  | 480,117 |  | 643,678 |  | 817,148 |
| Sales Price |  | 11,993,554 |  | 12,849,892 |  | 13,758,112 |
| - Minus Loan Balance |  | 5,548,967 |  | 5,548,967 |  | 5,548,967 |
| Gross Proceeds |  | 6,444,587 |  | 7,300,925 |  | 8,209,145 |
| - Minus Cost of Selling |  | 539,710 |  | 578,245 |  | 619,115 |
| - Minus Taxes Due |  | 480,117 |  | 643,678 |  | 817,148 |
| Net Proceeds After Taxes |  | 5,424,760 |  | 6,079,002 |  | 6,772,882 |
| Cash Flow After Tax Year 1 |  | 272,256 |  | 272,256 |  | 272,256 |
| Cash Flow After Tax Year 2 |  | 274,596 |  | 279,695 |  | 284,794 |
| Cash Flow After Tax Year 3 |  | 276,854 |  | 287,204 |  | 297,657 |
| Cash Flow After Tax Year 4 |  | 279,023 |  | 294,782 |  | 310,852 |
| Cash Flow After Tax Year 5 |  | 281,097 |  | 302,423 |  | 324,387 |
| Cash Flow After Tax Year 6 |  | 283,068 |  | 310,127 |  | 338,269 |
| 7th Year Cash Flow A/T |  | 284,930 |  | 317,890 |  | 352,505 |
| Net Proceeds After Taxes |  | 5,424,760 |  | 6,079,002 |  | 6,772,882 |
| Total Cash After Tax Year 7 |  | 5,709,690 |  | 6,396,892 |  | 7,125,387 |
| IRR After Tax |  | 8.6\% |  | 10.3\% |  | 11.9\% |
| Pre-Tax Equivalent at 39.6\% Tax Rate |  | 14.2\% |  | 17.0\% |  | 19.8\% |


| Purchase Price | $11,186,604$ | Loan Interest | $4.75 \%$ |
| :--- | ---: | :--- | ---: |
| Down Payment | $4,474,642$ | Loan Years | 25 |
| Loan | $6,711,962$ | Annual Debt Service | 459,193 |
|  |  |  | $85.0 \%$ |
| Cap Rate on Purchase | $7.55 \%$ | Allocation to Improvements | $9,508,613$ |
| EOY 5 Year Sales Price Cap Rate | $7.55 \%$ | Cost Recovery Basis | 39.0 |
| Cost of Selling | $4.50 \%$ | Cost Recovery Years | 243,811 |
| Investor Tax Bracket |  | Annual Cost Recovery |  |
| Capital Gains Tax Rate | $39.6 \%$ |  | $1.00 \%$ |
| Recapture Tax Rate |  | NOI Growth Assumption 1 | $2.00 \%$ |
| NOI | 844,162 | NOI Growth Assumption 2 | NOI Growth Assumption 3 |

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